



## YOUR GO-TO PARTNERS IN MIDDLE EAST & AFRICA

FH53 offers comprehensive solutions for the full spectrum of aviation business. Our service approach to clients is focused on integrity, transparency, safety, confidentiality, and efficiency.

### INNOVATIVE

What sets FH53 apart is its outside-the-box approach to deliver results.

### HUB

Headquartered in an aviation and technological hub (Dubai World Central) gives us access to unmatched partners, technology, collaborations, and ideas.

### KNOW-HOW

With over a decade of industry expertise, 60+ man-years of management experience, wealth of knowledge, global contacts and strong affiliations, FH53 can take your business to new heights.

## EXPERTISE



### WHAT YOU GET

- Outsourced MEA/international office
- Dedicated account management/team for your business
- Access to our trusted network of aviation associates
- Regular meetings and reports
- A decade of regional know-how and cultural sensitivity
- Strong MEA/global footprint

### WHAT WE DO

- Establish a relationship with potential customers
- Focused on-the-ground research and study
- Extensive business development, marketing, and sales support
- Relationship building with local communities
- Coordination with regional aviation and business regulatory authorities
- Participation in regional events, conferences, exhibitions
- Local support for office set-up and human resources hiring

### VALUE PROPOSITION

- **Your instant presence in the MEA – no procedures or hassles**
- **Commit to a new market or expand in an existing one**
- **Save on high fixed and operating costs for your business**
- **Save on regular travel costs to the MEA from your base**
- **Your go-to partner for all regional business needs - Your brand ambassadors!**

## GET IN TOUCH

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